



Date of Council Meeting: June 25, 2013

**TOWN OF LEESBURG  
TOWN COUNCIL MEETING**

**Subject:** Awarding the construction contract for the Miller Drive Extension project to Bay Country Enterprise, Inc. in the amount of \$971,347.00.

**Staff Contact:** Renée LaFollette, P.E., Director, Office of Capital Projects  
Walid Quttaineh, Senior Engineer  
Kathy Elgin, Chief Procurement Officer, Finance Department

**Recommendation:** Staff recommends awarding the construction contract for the Miller Drive Extension project to Bay Country Enterprise, Inc. in the amount of \$971,347.00.

**Fiscal Impact:** The Miller Drive Extension project is a fully funded project in the approved FY 2012 - 2017 Capital Improvements Program (CIP). Sufficient funding is available in the Capital Projects fund and no additional funding is needed.

**Issue:** Should Town Council award a construction contract for the Miller Drive Extension project to Bay Country Enterprises in the amount of \$971,347.00?

**Background:** The Miller Drive Extension project is a funded Capital Project. This project will complete Miller Drive from Tolbert Lane to Sycolin Road and includes storm drainage, curb and gutter, sidewalk paving and miscellaneous site work.

In response to a public solicitation for the construction of the Miller Drive Extension project, the Town received eight bids on June 12, 2013 as follows:

- Bay Country Enterprise, Inc. \$ 971,347.00
- General Excavation, Inc. \$ 980,511.75
- A&M Concrete \$1,125,322.50
- LA Terre Enterprise Inc. \$1,144,817.00
- E.E. Lyons Construction Co. \$1,154,428.00
- Arthur Construction \$1,199,985.00
- Fort Myers Construction \$1,272,725.78
- Finley Asphalt \$1,622,909.12

The bids were evaluated by the Director of Capital Projects and the Chief Procurement Officer in accordance with the Town's Procurement Policy. Bay Country Enterprises, Inc. of Fredericksburg, Virginia was determined to be the lowest responsive and responsible bidder.

This is a unit price contract. The estimated quantities multiplied by the unit price have established the not to exceed contract price. Change order procedures are detailed in the bid specifications.

Construction is anticipated to begin in summer 2013 and be completed in the fall of 2013.

PRESENTED June 25, 2013

RESOLUTION NO. 2013-\_\_\_\_\_

ADOPTED \_\_\_\_\_

A RESOLUTION:     AWARDING THE CONSTRUCTION CONTRACT FOR THE MILLER DRIVE EXTENSION PROJECT TO BAY COUNTRY ENTERPRISE, INC. IN THE AMOUNT OF \$971,347.00.

WHEREAS, the Miller Drive Extension project is a fully funded capital project; and

WHEREAS, this contract award is for the extension of Miller Drive from Blue Seal Drive to Tolbert Lane; and

WHEREAS, in response to a public solicitation for bids for construction of the Miller Drive Extension project, the Town received eight bids on June 12, 2013, from the following firms:

- Bay Country Enterprise, Inc.                             \$ 971,347.00
- General Excavation, Inc.                                 \$ 980,511.75
- A&M Concrete   \$1,125,322.50
- LA Terre Enterprise Inc.                                 \$1,144,817.00
- E.E. Lyons Construction Co.                             \$1,154,428.00
- Arthur Construction                                       \$1,199,985.00
- Fort Myers Construction                                 \$1,272,725.78
- Finley Asphalt   \$1,622,909.12

WHEREAS, the bids were evaluated by the Director of the Office of Capital Projects and the Chief Procurement Officer in accordance with the Town's Procurement Policy; and

WHEREAS, Bay Country Enterprise, Inc. was determined to be the lowest responsive and responsible bidder; and

WHEREAS, this is a unit price contract and the estimated quantities multiplied by the unit price have established the not to exceed contract price; and

WHEREAS, change order procedures are detailed in the bid specifications; and

WHEREAS, there are sufficient funds in the Capital Projects Fund, no additional funding is needed to award this contract.

A RESOLUTION:     AWARDING THE CONSTRUCTION CONTRACT FOR THE MILLER DRIVE EXTENSION PROJECT TO BAY COUNTRY ENTERPRISE, INC. IN THE AMOUNT OF \$971,347.00.

THEREFORE, RESOLVED by the Council of the Town of Leesburg in Virginia that the Town Manager is authorized to execute a contract, in a form approved by the Town Attorney, with Bay Country Enterprise, Inc. in the amount of \$971,347.00 for the construction of the Miller Drive Extension project.

PASSED this \_\_\_\_ day of June, 2013.

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Kristen C. Umstattd, Mayor  
Town of Leesburg

ATTEST:

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Clerk of Council