



**Date of Council Meeting: February 25, 2014**

**TOWN OF LEESBURG  
TOWN COUNCIL MEETING**

**Subject:** Awarding the contract for the Flocculation Basin Recoating project at the Kenneth B. Rollins Water Treatment Plant to Eastern Waterproofing Co. Inc., in the amount of \$126,290.00.

**Staff Contact:** Renée LaFollette, P.E., Director, Office of Capital Projects  
Amy Wyks, P.E., Director of Utilities  
Kathy Elgin, Chief Procurement Officer, Finance Department

**Recommendation:** Staff recommends awarding a contract for the Flocculation Basin Recoating project to Eastern Waterproofing Co. Inc., in the amount of \$126,290.00.

**Fiscal Impact:** Sufficient funding is available in the adopted Fiscal Year 2014 budget for the Flocculation Basin Recoating project. No additional funding is necessary.

**Issue:** Should Town Council award a contract for the Flocculation Basin Recoating project to Eastern Waterproofing Co. Inc., in the amount of \$126,290.00?

**Background:** The project includes removal of existing deteriorating coatings, repair of concrete surface and installation of new surface coatings. The work will include surface preparation and installation of an underlayment material followed by application of an epoxy coating system and repair of existing coated concrete surfaces.

In response to a public solicitation for the Flocculation Basin Recoating project, the Town received five bids on February 6, 2014 as follows:

- Eastern Waterproofing Co., Inc. \$ 126,290.00
- Polycoat, Inc. \$ 131,100.00
- Concrete Services, Inc. \$ 156,325.00
- Gearhart Construction Services \$ 237,200.00
- Structural Preservation Systems \$ 261,150.00

The bids were evaluated by the Director of Capital Projects and the Chief Procurement Officer in accordance with the Town's Procurement Policy. Eastern Waterproofing Co., Inc. was determined to be the lowest responsive and responsible bidder.

This is a unit price contract. The estimated quantities multiplied by the unit price have established the not to exceed contract price. Change order procedures are detailed in the bid specifications.

Work is scheduled to begin in March, 2014 and be completed within 60 days.

PRESENTED February 25, 2014

RESOLUTION NO. 2014-

ADOPTED \_\_\_\_\_

A RESOLUTION:     AWARDING THE CONTRACT FOR THE FLOCCULATION BASIN RECOATING PROJECT TO EASTERN WATERPROOFING, CO., INC. AT THE KENNETH B ROLLINS WATER TREATMENT PLANT IN THE AMOUNT OF \$126,290.00.

WHEREAS, the Flocculation Basin Recoating project is fully funded through the adopted Fiscal Year 2014 budget; and

WHEREAS, this contract award is for the Flocculation Basin Recoating project at the Kenneth B. Rollins Water Treatment Plant; and

WHEREAS, in response to a public solicitation for bids for Flocculation Basin Recoating project, the Town received five bids on February 6, 2014, from the following firms:

- |                                   |               |
|-----------------------------------|---------------|
| • Eastern Waterproofing Co., Inc. | \$ 126,290.00 |
| • Polycoat, Inc.                  | \$ 131,100.00 |
| • Concrete Services, Inc.         | \$ 156,325.00 |
| • Gearhart Construction Services  | \$ 237,200.00 |
| • Structural Preservation Systems | \$ 261,150.00 |

WHEREAS, the bids were evaluated by the Director of the Office of Capital Projects and the Chief Procurement Officer in accordance with the Town's Procurement Policy; and

WHEREAS, Eastern Waterproofing Co., Inc. was determined to be the lowest responsive and responsible bidder; and

WHEREAS, this is a unit price contract and the estimated quantities multiplied by the unit price have established the not to exceed contract price; and

WHEREAS, change order procedures are detailed in the bid specifications; and

WHEREAS, there are sufficient funds in the adopted Fiscal Year 2014 budget, no additional funding is needed to award this contract.

A RESOLUTION:     AWARDING THE CONTRACT FOR THE FLOCCULATION BASIN  
RECOATING PROJECT AT THE KENNETH B ROLLINS WATER  
TREATMENT PLANT TO EASTERN WATERPROOFING CO. INC. IN  
THE AMOUNT OF \$126,290.00.

THEREFORE, RESOLVED by the Council of the Town of Leesburg in Virginia that the  
Town Manager is authorized to execute a contract, in a form approved by the Town Attorney, with  
Eastern Waterproofing Co., Inc. in the amount of \$126,290.00 for the completion of the  
Flocculation Basin Recoating project.

PASSED this 25th day of February, 2014.

---

Kristen C. Umstattd, Mayor  
Town of Leesburg

ATTEST:

---

Clerk of Council