



Date of Council Meeting: September 9, 2014

**TOWN OF LEESBURG
TOWN COUNCIL MEETING**

Subject: Authorizing purchase of a replacement backhoe

Staff Contact: Amy Wyks, Director of Utilities and Kathy Elgin, Chief Procurement Officer.

Recommendation: Utilities staff recommends the purchase of a replacement backhoe in the amount of \$104,598.90.

Fiscal Impact: This is a fully funded purchase that was anticipated in the approved Fiscal Year 2015 Capital Asset Replacement Fund (3R Fund) for the Utilities Department. No additional funds are needed.

Issue: Should Town Council authorize Town staff to purchase a replacement backhoe in the amount of \$ 104,598.90?

Background: Water and sewer maintenance is performed by the Utility Maintenance Division using backhoes for removing payment, digging, snow removal. Replacement of the existing Case backhoe has been anticipated as part of the Repair, Replace, and Renovation (3R) program for the Utility Department fleet vehicles in the approved Fiscal Year 2015 budget for \$104,598.90.

The exiting backhoe was auctioned on surplus for the price of \$27,100.00.

Staff has reviewed and evaluated various backhoe's specifications and cost comparison. This procurement is in accordance with the Town's Procurement Policy. As a result, staff recommends purchase of the Case 590SN Loader Backhoe through the National Joint Power Alliance (NJPA) with Croff Tractor & Equipment, Inc. per the attached quote.

Attachment (1) Quote



Your #1 Source for Everything Under Construction

8-27-2014

Herb Gallahan
 Town of Leesburg
 1385 E Market St.
 Leesburg, VA 20176

Herb,

Per your request, I am pleased to quote the following:

1	New 590SN Loader Backhoe	\$138090
	Heat/ac	\$ 9911
	Air suspension seat	\$ 482
	Deluxe cab	\$ 1495
	Ride control	\$ 1550
	Two stick backhoe controls	\$ 122
	Two way auxiliary hydraulics	\$ 4176
	Backhoe hydraulic quick attach	\$ 3159
	Retro Pin kit	\$ 223
	Stereo	\$ 265
	Flip over stabilizer pads	\$ 933
	Tool box	\$ 196
	Dual batteries	\$ 695
	Strobes	\$ 250
	1100# counterweight	\$ 482
	Extendahoe	\$ 7399
	36" bucket	\$ 1696
	Powershift H type transmission	\$ 2115
	Loader hydraulic coupler	\$ 6021
	Loader auxiliary hydraulics	\$ 1495
	Loader bucket	\$ 3519
	List Sale Price	\$ 184274
	NJPA Discount	(\$ 82923.30)
	Net Sale Price	\$101350.70
1	Hydraulic Thumb	Sale Price \$ 2748.20
1	Foam Filled Front Tires	Sale Price \$ 500
	Total Sale Price	\$104598.90

MECHANICSBURG

6779 Carlisle Pike
 Mechanicsburg, PA 17050
 (717) 766-7671
 (717) 766-1580 (f)

EPHRATA

20 Stauffer Lane
 Ephrata, PA 17522
 (717) 738-0220
 (717) 738-4317 (f)

STATE COLLEGE

210 Rolling Ridge Rd
 Bellefonte, PA 16823
 (814) 353-8400
 (814) 353-8403 (f)

CRANBERRY TWP

100 Smith Drive
 Cran. Twp, PA 16066
 (724) 898-1535
 (724) 898-1540 (f)

NEW STANTON

963 S. Center Ave
 New Stanton, PA 15672
 (724) 755-0124
 (724) 755-0128 (f)

EBENSBURG

4355 Adm Peary Hwy
 Ebensburg, PA 15931
 (814) 472-7300
 (814) 472-7303 (f)

FREDERICK

5859 Urbana Pike
 Frederick, MD 21704
 (301) 663-3185
 (301) 662-8929 (f)

*Subject to availability
*Price does not include taxes

Herb, if you have any questions, please contact me at 301-458-5609.

Respectfully,

Mark Gilmartin

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PRESENTED September 9, 2014

RESOLUTION NO. _____

ADOPTED _____

A RESOLUTION: AUTHORIZING PURCHASE OF A REPLACEMENT BACKHOE

WHEREAS, the approved Fiscal Year 2015 Utilities includes funding for purchase of a replacement backhoe; and

WHEREAS, pursuant to the Virginia Public Procurement Act; cooperative contract pricing was requested and extended from Croff Tractor and Equipment through the National Joint Power Alliance (NJPA) contract; and

WHEREAS, the purchase price for the backhoe is \$104,598.90; and

WHEREAS, the exiting backhoe was auctioned on surplus for the price of \$27,100.00; and

WHEREAS, the purchase price of \$ 104,598.90 has been approved by the Town's Chief Procurement Officer; and the Director of Utilities recommends purchase of this equipment from National Joint Power Alliance (NJPA) in the amount of \$ 104,598.90; and

THEREFORE, RESOLVED by the Council of the Town of Leesburg in Virginia that the Town Manager is authorized and directed to purchase this equipment from Croff Tractor and Equipment of Frederick, Maryland in the amount of \$ 104,598.90.

PASSED this _____ day of _____ 2014.

Kristen C. Umstatt, Mayor
Town of Leesburg

ATTEST:

Clerk of Council