



Date of Council Meeting: June 23, 2015

**TOWN OF LEESBURG
TOWN COUNCIL MEETING**

Subject: Awarding the contract for the Network Switches Replacement Project

Staff Contact: John Callahan, Interim Information Technology Manager
Kathy Elgin, Procurement Officer

Council Action Requested: That Town Council approve an award of contract for the Replacement of the Network Switches to DISYS Solutions Inc. in the amount of \$298,797.60.

Staff Recommendation: I recommend that Town Council approve the awarding of a contract for the Replacement of the Network Switches to DISYS Solutions Inc. in the amount of \$298,797.60.

Commission Recommendation: The Commission is aware of the need for the project as part of their review of the Fiscal Year 16 proposal.

Fiscal Impact: No additional funds are needed. \$300,000 was budgeted in the approved Fiscal Year 2016 Capital Asset Replacement Fund. DISYS Solutions Inc. has issued a quote of \$298,797.60, and is within the budgeted amount provisioned in the Capital Asset Replacement Fund.

Work Plan Impact: This project has been in planning for a year as Information Technology Staff has been meeting with Network Engineer's from DISYS Solutions Inc. to develop a cost effective solution for replacement of the network switches within budget. Completion of the project is schedule for the fall of 2015.

Executive Summary: The network switches are a critical part of the information technology infrastructure that supports all the networking functions including: Leesburg Police Dispatch, Town Phone System, and the internal/ external day to day electronic communications among others. The networking switches are at end of life, and support from CISCO will end in Fiscal Year 2016. The switches were included in the approved Fiscal Year 2016 Budget for the Capital Asset Replacement Fund.

Background: Critical to the everyday communication of the Town, the networking switches move the Town's data internally across the network, and externally back and forth over the World Wide Web. The switches allow for the Town to receive and make

Approval of the Release of Capital Asset Funds

June 23, 2015

Page 2

phone calls, transmit dispatch information with officers in the field, and connect Town information from our internal network to the Town of Leesburg website amongst other communication and data transit needs.

These switches were installed between 2005 and 2009 as part of the Town's Phone System move to voice over internet protocol (VoIP), and will reach their end of support from CISCO in Fiscal Year 2016. The Town maintains a software/hardware contract with CISCO in case of hardware failures and for software upgrades over the life of the equipment. CISCO will no longer support the switches, and the Town would be without support in case of hardware or software failure.

This is being procured from a cooperative contract GSA contract in accordance with the VPPA and the Town of Leesburg Procurement Policy.

With the approval of the of the contract award, the Town Information Technology Staff can continue their work with DISYS Solutions Inc. on the project to replace the network switches and maintain the critical flow of data across and through network.

Attachments: Bill of Materials from DISYS Solutions Inc.



4151 LAFAYETTE CENTRE DR
 SUITE 600
 Chantilly, VA 20151
 Phone: (703)234-6233
 Fax: (703)802-0798

Quote #: 15-0610
 Date: 6/11/2015
 Valid Till 7/11/2015

Sales Rep: John Collier
 VA/DC Sales Team

Cisco VITA Contract:
 VA-110418-DISY

Customer

John Callahan
 IT Project Manager
 Town of Leesburg
jcallahan@leesburgva.gov
 (703) 771-2704

Line Number	Item Name	Description	Service Duration	Lead Time	Included Item	Qty	ListPrice	Extended ListPrice	Disc. %	Selling Price
Town Hall										
Core Switch										
1.0	N9K-C9504	Nexus 9504 Chassis with 4 linecard slots		21 days	No	1	\$12,500.00	\$12,500.00	48.00	\$6,500.00
1.1	N9K-C9504-FM-CV	Nexus 9508 Fabric Module slot cover		21 days	Yes	2	\$0.00	\$0.00	48.00	\$0.00
1.2	N9K-C9500-LC-CV	Nexus 9500 Linecard slot cover		21 days	Yes	2	\$0.00	\$0.00	48.00	\$0.00
1.3	N9K-C9500-P-CV	Nexus 9500 Power Supply slot cover		21 days	Yes	2	\$0.00	\$0.00	48.00	\$0.00
1.4	N9K-C9500-ACK	Nexus 9500 Accessory Kit		21 days	Yes	1	\$0.00	\$0.00	48.00	\$0.00
1.5	N9K-C9504-FM	Fabric Module for Nexus 9504 chassis		21 days	No	4	\$10,000.00	\$40,000.00	48.00	\$20,800.00
1.6	N9K-C9504-FAN	Fan Tray for Nexus 9504 chassis Port-side Intake		21 days	Yes	3	\$0.00	\$0.00	48.00	\$0.00
1.7	CAB-AC-2500W-US1	Power Cord 250Vac 16A straight blade NEMA 6-20 plug US		21 days	No	2	\$0.00	\$0.00	48.00	\$0.00
1.8	N9K-PAC-3000W-B	Nexus 9500 3000W AC PS Port-side Intake		21 days	No	2	\$3,000.00	\$6,000.00	48.00	\$3,120.00
1.9	N9K-C9504-RMK	Nexus 9504 Rack Mount Kit		21 days	Yes	1	\$0.00	\$0.00	48.00	\$0.00
1.10	N9KDK9-7031I	Nexus 9500 or 9300 Base NX-OS Software Rel 7.0(3)1.x		21 days	No	1	\$0.00	\$0.00	48.00	\$0.00
1.11	N9K-SC-A	System Controller for Nexus 9500		21 days	Yes	2	\$0.00	\$0.00	48.00	\$0.00
1.12	N1K-VLCPU-96-ESSTL	Nexus 1000V Essential Edition Paper Delivery License Qty 96		14 days	Yes	1	\$0.00	\$0.00	48.00	\$0.00
1.13	N95-LIC-PAK	N9500 License PAK Expansion		21 days	No	1	\$0.00	\$0.00	48.00	\$0.00
1.14	N95-LAN1K9	LAN Enterprise License for Nexus 9500 Platform		21 days	No	1	\$15,000.00	\$15,000.00	48.00	\$7,800.00
1.15	N9K-SUP-A	Supervisor for Nexus 9500		21 days	No	2	\$10,000.00	\$20,000.00	48.00	\$10,400.00
1.16	N9K-X9464PX	Nexus 9500 linecard 48p 1/10G SFP+ & 4p QSFP		21 days	No	1	\$15,000.00	\$15,000.00	48.00	\$7,800.00
1.17	SFP-10G-LR-S	10GBASE-LR SFP Module Enterprise-Class		14 days	No	2	\$1,900.00	\$3,800.00	48.00	\$1,976.00
1.18	N9K-X9464TX	Nexus 9500 linecard 48p 1/10G-T & 4p QSFP		21 days	No	1	\$15,000.00	\$15,000.00	48.00	\$7,800.00
Access Switches										
2.0	WS-C2960X-48LPD-L	Catalyst 2960-X 48 GigE PoE 370W 2 x 10G SFP+ LAN Base		14 days	No	2	\$6,995.00	\$13,990.00	48.00	\$7,274.80
2.1	CAB-16AWG-AC	AC Power cord 16AWG		14 days	No	2	\$0.00	\$0.00	48.00	\$0.00
2.2	EW-JX-50SW	Key for Cisco EnergyWise Mgmt (JouleX) 45-day trial License		14 days	No	2	\$0.00	\$0.00	48.00	\$0.00
2.3	C2960X-STACK	Catalyst 2960-X FlexStack Plus Stacking Module		14 days	No	2	\$1,195.00	\$2,390.00	48.00	\$1,242.80
2.4	CAB-STK-E-0.5M	Cisco FlexStack 50cm stacking cable		14 days	No	2	\$0.00	\$0.00	48.00	\$0.00
3.0	SFP-H10GB-CU3M=	10GBASE-CU SFP+ Cable 3 Meter		14 days	No	2	\$100.00	\$200.00	48.00	\$104.00
Police Dept / LPD										
Core Switch										
4.0	N9K-C9504	Nexus 9504 Chassis with 4 linecard slots		21 days	No	1	\$12,500.00	\$12,500.00	48.00	\$6,500.00
4.1	N9K-C9504-FM-CV	Nexus 9508 Fabric Module slot cover		21 days	Yes	2	\$0.00	\$0.00	48.00	\$0.00
4.2	N9K-C9500-LC-CV	Nexus 9500 Linecard slot cover		21 days	Yes	2	\$0.00	\$0.00	48.00	\$0.00
4.3	N9K-C9500-P-CV	Nexus 9500 Power Supply slot cover		21 days	Yes	2	\$0.00	\$0.00	48.00	\$0.00
4.4	N9K-C9500-ACK	Nexus 9500 Accessory Kit		21 days	Yes	1	\$0.00	\$0.00	48.00	\$0.00
4.5	N9K-C9504-FM	Fabric Module for Nexus 9504 chassis		21 days	No	4	\$10,000.00	\$40,000.00	48.00	\$20,800.00
4.6	N9K-C9504-FAN	Fan Tray for Nexus 9504 chassis Port-side Intake		21 days	Yes	3	\$0.00	\$0.00	48.00	\$0.00
4.7	CAB-AC-2500W-US1	Power Cord 250Vac 16A straight blade NEMA 6-20 plug US		21 days	No	2	\$0.00	\$0.00	48.00	\$0.00
4.8	N9K-PAC-3000W-B	Nexus 9500 3000W AC PS Port-side Intake		21 days	No	2	\$3,000.00	\$6,000.00	48.00	\$3,120.00
4.9	N9K-C9504-RMK	Nexus 9504 Rack Mount Kit		21 days	Yes	1	\$0.00	\$0.00	48.00	\$0.00
4.10	N9KDK9-7031I	Nexus 9500 or 9300 Base NX-OS Software Rel 7.0(3)1.x		21 days	No	1	\$0.00	\$0.00	48.00	\$0.00
4.11	N9K-SC-A	System Controller for Nexus 9500		21 days	Yes	2	\$0.00	\$0.00	48.00	\$0.00
4.12	N1K-VLCPU-96-ESSTL	Nexus 1000V Essential Edition Paper Delivery License Qty 96		14 days	Yes	1	\$0.00	\$0.00	48.00	\$0.00
4.13	N95-LIC-PAK	N9500 License PAK Expansion		21 days	No	1	\$0.00	\$0.00	48.00	\$0.00
4.14	N95-LAN1K9	LAN Enterprise License for Nexus 9500 Platform		21 days	No	1	\$15,000.00	\$15,000.00	48.00	\$7,800.00
4.15	N9K-SUP-A	Supervisor for Nexus 9500		21 days	No	2	\$10,000.00	\$20,000.00	48.00	\$10,400.00
4.16	N9K-X9464PX	Nexus 9500 linecard 48p 1/10G SFP+ & 4p QSFP		21 days	No	1	\$15,000.00	\$15,000.00	48.00	\$7,800.00
4.17	SFP-10G-LR-S	10GBASE-LR SFP Module Enterprise-Class		14 days	No	2	\$1,900.00	\$3,800.00	48.00	\$1,976.00
4.18	N9K-X9464TX	Nexus 9500 linecard 48p 1/10G-T & 4p QSFP		21 days	No	1	\$15,000.00	\$15,000.00	48.00	\$7,800.00
Access Switches										
5.0	WS-C3850-48P-S	Cisco Catalyst 3850 48 Port PoE IP Base		14 days	No	5	\$13,000.00	\$65,000.00	48.00	\$33,800.00

Line Number	Item Name	Description	Service Duration	Lead Time	Included Item	Qty	ListPrice	Extended ListPrice	Disc. %	Selling Price
5.1	S3850UK9-32-0SE	CAT3850 UNIVERSAL		14 days	Yes	5	\$0.00	\$0.00	48.00	\$0.00
5.2	C3850-NM-2-10G	Cisco Catalyst 3850 2 x 10GE Network Module		14 days	No	1	\$2,500.00	\$2,500.00	48.00	\$1,300.00
5.3	CAB-TA-NA	North America AC Type A Power Cable		14 days	No	5	\$0.00	\$0.00	48.00	\$0.00
5.4	STACK-T1-50CM	50CM Type 1 Stacking Cable		14 days	No	5	\$0.00	\$0.00	48.00	\$0.00
5.5	CAB-SPWR-30CM	Catalyst 3750X and 3850 Stack Power Cable 30 CM		14 days	No	5	\$0.00	\$0.00	48.00	\$0.00
5.6	PWR-C1-715WAC	715W AC Config 1 Power Supply		14 days	Yes	5	\$0.00	\$0.00	48.00	\$0.00
7.0	SFP-H10GB-CU3M=	10GBASE-CU SFP+ Cable 3 Meter		14 days	No	2	\$100.00	\$200.00	48.00	\$104.00
8.0	C3850-NM-2-10G=	Cisco Catalyst 3850 2 x 10GE Network Module		14 days	No	1	\$2,500.00	\$2,500.00	48.00	\$1,300.00
Farmhouse										
9.0	WS-C3850-24P-S	Cisco Catalyst 3850 24 Port PoE IP Base		14 days	No	1	\$7,300.00	\$7,300.00	48.00	\$3,796.00
9.1	S3850UK9-37E	CAT3850 Universal k9 image		14 days	No	1	\$0.00	\$0.00	48.00	\$0.00
9.2	C3850-NM-4-1G	Cisco Catalyst 3850 4 x 1GE Network Module		14 days	No	1	\$500.00	\$500.00	48.00	\$260.00
9.3	CAB-TA-NA	North America AC Type A Power Cable		14 days	No	1	\$0.00	\$0.00	48.00	\$0.00
9.4	STACK-T1-50CM	50CM Type 1 Stacking Cable		14 days	Yes	1	\$0.00	\$0.00	48.00	\$0.00
9.5	CAB-SPWR-30CM	Catalyst 3750X and 3850 Stack Power Cable 30 CM		14 days	Yes	1	\$0.00	\$0.00	48.00	\$0.00
9.6	PWR-C1-715WAC	715W AC Config 1 Power Supply		14 days	Yes	1	\$0.00	\$0.00	48.00	\$0.00
Park Pavillion										
10.0	WS-C3650-24PS-S	Cisco Catalyst 3650 24 Port PoE 4x1G Uplink IP Base		14 days	No	1	\$5,100.00	\$5,100.00	48.00	\$2,652.00
10.1	S3650UK9-37E	CAT3650 Universal k9 image		14 days	No	1	\$0.00	\$0.00	48.00	\$0.00
10.2	PWR-C2-640WAC	640W AC Config 2 Power Supply		14 days	Yes	1	\$0.00	\$0.00	48.00	\$0.00
10.3	CAB-TA-NA	North America AC Type A Power Cable		14 days	No	1	\$0.00	\$0.00	48.00	\$0.00
Outdoor Pool										
11.0	WS-C3650-24PS-S	Cisco Catalyst 3650 24 Port PoE 4x1G Uplink IP Base		14 days	No	1	\$5,100.00	\$5,100.00	48.00	\$2,652.00
11.1	S3650UK9-37E	CAT3650 Universal k9 image		14 days	No	1	\$0.00	\$0.00	48.00	\$0.00
11.2	PWR-C2-640WAC	640W AC Config 2 Power Supply		14 days	Yes	1	\$0.00	\$0.00	48.00	\$0.00
11.3	CAB-TA-NA	North America AC Type A Power Cable		14 days	No	1	\$0.00	\$0.00	48.00	\$0.00
Park Back Closet										
12.0	WS-C3650-24PS-S	Cisco Catalyst 3650 24 Port PoE 4x1G Uplink IP Base		14 days	No	1	\$5,100.00	\$5,100.00	48.00	\$2,652.00
12.1	S3650UK9-37E	CAT3650 Universal k9 image		14 days	No	1	\$0.00	\$0.00	48.00	\$0.00
12.2	PWR-C2-640WAC	640W AC Config 2 Power Supply		14 days	Yes	1	\$0.00	\$0.00	48.00	\$0.00
12.3	CAB-TA-NA	North America AC Type A Power Cable		14 days	No	1	\$0.00	\$0.00	48.00	\$0.00
Park Front Closet										
13.0	WS-C3850-48F-S	Cisco Catalyst 3850 48 Port Full PoE IP Base		14 days	No	1	\$14,000.00	\$14,000.00	48.00	\$7,280.00
13.1	S3850UK9-37E	CAT3850 Universal k9 image		14 days	No	1	\$0.00	\$0.00	48.00	\$0.00
13.2	C3850-NM-4-1G	Cisco Catalyst 3850 4 x 1GE Network Module		14 days	No	1	\$500.00	\$500.00	48.00	\$260.00
13.3	CAB-TA-NA	North America AC Type A Power Cable		14 days	No	1	\$0.00	\$0.00	48.00	\$0.00
13.4	STACK-T1-50CM	50CM Type 1 Stacking Cable		14 days	Yes	1	\$0.00	\$0.00	48.00	\$0.00
13.5	CAB-SPWR-30CM	Catalyst 3750X and 3850 Stack Power Cable 30 CM		14 days	Yes	1	\$0.00	\$0.00	48.00	\$0.00
13.6	PWR-C1-1100WAC	1100W AC Config 1 Power Supply		21 days	Yes	1	\$0.00	\$0.00	48.00	\$0.00
Park Bubble										
14.0	WS-C3650-24PS-S	Cisco Catalyst 3650 24 Port PoE 4x1G Uplink IP Base		14 days	No	1	\$5,100.00	\$5,100.00	48.00	\$2,652.00
14.1	S3650UK9-37E	CAT3650 Universal k9 image		14 days	No	1	\$0.00	\$0.00	48.00	\$0.00
14.2	PWR-C2-640WAC	640W AC Config 2 Power Supply		14 days	Yes	1	\$0.00	\$0.00	48.00	\$0.00
14.3	CAB-TA-NA	North America AC Type A Power Cable		14 days	No	1	\$0.00	\$0.00	48.00	\$0.00
Streets										
15.0	WS-C3850-48P-S	Cisco Catalyst 3850 48 Port PoE IP Base		14 days	No	1	\$13,000.00	\$13,000.00	48.00	\$6,760.00
15.1	S3850UK9-32-0SE	CAT3850 UNIVERSAL		14 days	Yes	1	\$0.00	\$0.00	48.00	\$0.00
15.2	C3850-NM-4-1G	Cisco Catalyst 3850 4 x 1GE Network Module		14 days	No	1	\$500.00	\$500.00	48.00	\$260.00
15.3	CAB-TA-NA	North America AC Type A Power Cable		14 days	No	1	\$0.00	\$0.00	48.00	\$0.00
15.4	STACK-T1-50CM	50CM Type 1 Stacking Cable		14 days	No	1	\$0.00	\$0.00	48.00	\$0.00
15.5	CAB-SPWR-30CM	Catalyst 3750X and 3850 Stack Power Cable 30 CM		14 days	No	1	\$0.00	\$0.00	48.00	\$0.00
15.6	PWR-C1-715WAC	715W AC Config 1 Power Supply		14 days	Yes	1	\$0.00	\$0.00	48.00	\$0.00
WPCF										
16.0	WS-C3850-48P-S	Cisco Catalyst 3850 48 Port PoE IP Base		14 days	No	1	\$13,000.00	\$13,000.00	48.00	\$6,760.00
16.1	S3850UK9-32-0SE	CAT3850 UNIVERSAL		14 days	Yes	1	\$0.00	\$0.00	48.00	\$0.00
16.2	C3850-NM-4-1G	Cisco Catalyst 3850 4 x 1GE Network Module		14 days	No	1	\$500.00	\$500.00	48.00	\$260.00
16.3	CAB-TA-NA	North America AC Type A Power Cable		14 days	No	1	\$0.00	\$0.00	48.00	\$0.00
16.4	STACK-T1-50CM	50CM Type 1 Stacking Cable		14 days	No	1	\$0.00	\$0.00	48.00	\$0.00
16.5	CAB-SPWR-30CM	Catalyst 3750X and 3850 Stack Power Cable 30 CM		14 days	No	1	\$0.00	\$0.00	48.00	\$0.00
16.6	PWR-C1-715WAC	715W AC Config 1 Power Supply		14 days	Yes	1	\$0.00	\$0.00	48.00	\$0.00
Bolch										
17.0	WS-C3850-24P-S	Cisco Catalyst 3850 24 Port PoE IP Base		14 days	No	1	\$7,300.00	\$7,300.00	48.00	\$3,796.00
17.1	S3850UK9-37E	CAT3850 Universal k9 image		14 days	No	1	\$0.00	\$0.00	48.00	\$0.00
17.2	C3850-NM-4-1G	Cisco Catalyst 3850 4 x 1GE Network Module		14 days	No	1	\$500.00	\$500.00	48.00	\$260.00
17.3	CAB-TA-NA	North America AC Type A Power Cable		14 days	No	1	\$0.00	\$0.00	48.00	\$0.00
17.4	STACK-T1-50CM	50CM Type 1 Stacking Cable		14 days	Yes	1	\$0.00	\$0.00	48.00	\$0.00
17.5	CAB-SPWR-30CM	Catalyst 3750X and 3850 Stack Power Cable 30 CM		14 days	Yes	1	\$0.00	\$0.00	48.00	\$0.00
17.6	PWR-C1-715WAC	715W AC Config 1 Power Supply		14 days	Yes	1	\$0.00	\$0.00	48.00	\$0.00
WTP										
18.0	WS-C3850-24P-S	Cisco Catalyst 3850 24 Port PoE IP Base		14 days	No	1	\$7,300.00	\$7,300.00	48.00	\$3,796.00
18.1	S3850UK9-37E	CAT3850 Universal k9 image		14 days	No	1	\$0.00	\$0.00	48.00	\$0.00
18.2	C3850-NM-4-1G	Cisco Catalyst 3850 4 x 1GE Network Module		14 days	No	1	\$500.00	\$500.00	48.00	\$260.00
18.3	CAB-TA-NA	North America AC Type A Power Cable		14 days	No	1	\$0.00	\$0.00	48.00	\$0.00
18.4	STACK-T1-50CM	50CM Type 1 Stacking Cable		14 days	Yes	1	\$0.00	\$0.00	48.00	\$0.00
18.5	CAB-SPWR-30CM	Catalyst 3750X and 3850 Stack Power Cable 30 CM		14 days	Yes	1	\$0.00	\$0.00	48.00	\$0.00
18.6	PWR-C1-715WAC	715W AC Config 1 Power Supply		14 days	Yes	1	\$0.00	\$0.00	48.00	\$0.00
Airport										

Line Number	Item Name	Description	Service Duration	Lead Time	Included Item	Qty	ListPrice	Extended ListPrice	Disc. %	Selling Price
19.0	WS-C3850-24P-S	Cisco Catalyst 3850 24 Port PoE IP Base		14 days	No	1	\$7,300.00	\$7,300.00	48.00	\$3,796.00
19.1	S3850UK9-37E	CAT3850 Universal k9 image		14 days	No	1	\$0.00	\$0.00	48.00	\$0.00
19.2	C3850-NM-4-1G	Cisco Catalyst 3850 4 x 1GE Network Module		14 days	No	1	\$500.00	\$500.00	48.00	\$260.00
19.3	CAB-TA-NA	North America AC Type A Power Cable		14 days	No	1	\$0.00	\$0.00	48.00	\$0.00
19.4	STACK-T1-50CM	50CM Type 1 Stacking Cable		14 days	Yes	1	\$0.00	\$0.00	48.00	\$0.00
19.5	CAB-SPWR-30CM	Catalyst 3750X and 3850 Stack Power Cable 30 CM		14 days	Yes	1	\$0.00	\$0.00	48.00	\$0.00
19.6	PWR-C1-715WAC	715W AC Config 1 Power Supply		14 days	Yes	1	\$0.00	\$0.00	48.00	\$0.00
20.0	GLC-SX-MMD=	1000BASE-SX SFP transceiver module MMF 850nm		14 days	No	20	\$500.00	\$10,000.00	48.00	\$5,200.00
21.0	GLC-LH-SMD=	1000BASE-LX/LH SFP transceiver module MMF/SMF		14 days	No	40	\$995.00	\$39,800.00	48.00	\$20,696.00
22.0	*TRN-CLC-000	10 Prepaid Training Credits:Redeem W/Cisco Learning		14 days	No	10	\$1,000.00	\$10,000.00	100.00	\$0.00
23.0	Trade-in Credits	Trade-in for existing Cisco EOL/EOS products				1	-\$1,000.00	-\$1,000.00	0.00	-\$1,000.00
Products SubTotal										\$250,825.60
SMARTnet Services										
2.0.1	CON-SNT-WSC48LPD	SMARTNET 8X5XNBD Catalyst 2960-X 48 G	12	N/A	No	2	\$441.00	\$882.00	20.00	\$705.60
5.0.1	CON-SNT-WSC388PS	SMARTNET 8X5XNBD Cisco Catalyst 3850 48 Port PoE	12	N/A	No	1	\$819.00	\$819.00	20.00	\$655.20
6.0.1	CON-SNT-WSC388PL	SMARTNET 8X5XNBD Cisco Catalyst 3850 48 Port PoE	12	N/A	No	4	\$655.00	\$2,620.00	20.00	\$2,096.00
9.0.1	CON-SNT-WS-C384PS	SMARTNET 8X5XNBD Cisco Catalyst 3850 24 Port PoE	12	N/A	No	1	\$460.00	\$460.00	20.00	\$368.00
10.0.1	CON-SNT-WSC3652S	SMARTNET 8X5XNBD Cisco Catalyst 3650 24 Port PoE	12	N/A	No	1	\$321.00	\$321.00	20.00	\$256.80
11.0.1	CON-SNT-WSC3652S	SMARTNET 8X5XNBD Cisco Catalyst 3650 24 Port PoE	12	N/A	No	1	\$321.00	\$321.00	20.00	\$256.80
12.0.1	CON-SNT-WSC3652S	SMARTNET 8X5XNBD Cisco Catalyst 3650 24 Port PoE	12	N/A	No	1	\$321.00	\$321.00	20.00	\$256.80
13.0.1	CON-SNT-WSC388FS	SMARTNET 8X5XNBD Cisco Catalyst 3850 48 Port Full	12	N/A	No	1	\$882.00	\$882.00	20.00	\$705.60
14.0.1	CON-SNT-WSC3652S	SMARTNET 8X5XNBD Cisco Catalyst 3650 24 Port PoE	12	N/A	No	1	\$321.00	\$321.00	20.00	\$256.80
15.0.1	CON-SNT-WSC388PS	SMARTNET 8X5XNBD Cisco Catalyst 3850 48 Port PoE	12	N/A	No	1	\$819.00	\$819.00	20.00	\$655.20
16.0.1	CON-SNT-WSC388PS	SMARTNET 8X5XNBD Cisco Catalyst 3850 48 Port PoE	12	N/A	No	1	\$819.00	\$819.00	20.00	\$655.20
17.0.1	CON-SNT-WS-C384PS	SMARTNET 8X5XNBD Cisco Catalyst 3850 24 Port PoE	12	N/A	No	1	\$460.00	\$460.00	20.00	\$368.00
18.0.1	CON-SNT-WS-C384PS	SMARTNET 8X5XNBD Cisco Catalyst 3850 24 Port PoE	12	N/A	No	1	\$460.00	\$460.00	20.00	\$368.00
19.0.1	CON-SNT-WS-C384PS	SMARTNET 8X5XNBD Cisco Catalyst 3850 24 Port PoE	12	N/A	No	1	\$460.00	\$460.00	20.00	\$368.00
Services SubTotal										\$7,972.00
Configset Total										\$258,797.60
Professional Services										
	Professional Services	Install and configure new network components based on existing architecture				1		\$30,000.00		\$30,000.00
	Professional Services	Uplift to professional services to redesign, configure entire enterprise network architecture based on OSPF (optional)				1		\$10,000.00		\$10,000.00
Professional Services SubTotal										\$40,000.00
Grand Total										\$298,797.60

PRESENTED June 23, 2015

RESOLUTION NO. 2015-

ADOPTED _____, 2015

A RESOLUTION: AWARDING THE CONTRACT FOR THE NETWORK SWITCHES REPLACEMENT PROJECT TO DISYS SOLUTIONS INC. IN THE AMOUNT OF \$298,797.60

WHEREAS, the Town of Leesburg's current network switches are near end of life and end of support from CISCO in Fiscal Year 2016; and

WHEREAS, the upgrade will allow the continuation of day to day operation of critical Town Information Technology Systems: and

WHEREAS, this is being procured from the cooperative State Contract No. VA-110418-DISYS, in accordance with the Town of Leesburg Procurement Policy and the VPPA; and

WHEREAS, DISYS, Solutions Inc. has provided a quote in the amount of \$298,797.60 dated June 11, 2015 that is within the Town's budget for this item from the Capital Asset Replacement Fund; and

WHEREAS, the Interim Information Technology Manager recommends an award of contract for network switch upgrades to DISYS Solutions Inc.; and

WHEREAS, the Technology and Communications Commission is aware of the need for the project as part of their review of the Fiscal Year 16 proposal; and

WHEREAS, the Leesburg Town Council approved \$300,000 in the approved Fiscal Year 2016 budget for the Capital Asset Replacement fund for the replacement and upgrade of the networking switches.

THEREFORE RESOLVED, by the Council of the Town of Leesburg in Virginia that the contract for the network switches upgrade project is hereby awarded to DISYS Solutions Inc. in the amount of \$298,797.60, and the Town Manager is hereby authorized to proceed accordingly with the respective contract in a form acceptable to the Town Attorney.

A RESOLUTION: AWARDING THE CONTRACT FOR THE NETWORK SWITCHES
REPLACEMENT PROJECT TO DISYS SOLUTIONS INC. IN THE
AMOUNT OF \$298,797.60

PASSED this _____ day of _____, 2015.

Kristen C. Umstattd, Mayor
Town of Leesburg

ATTEST:

Clerk of Council